## Minnesota Exports to Australia



Minnesota's export shipments of merchandise to Australia in 2003 totaled \$216 million, the 20th largest figure among the 50 states. Exports to Australia accounted for 1.9 percent of the state total in 2003, the 16th highest percentage figure nationally.

Minnesota's exports to Australia increased by \$33 million from 2002 to 2003, the 11th largest dollar increase among the states. In percentage terms, Minnesota boosted exports to Australia by 18 percent during 2002–2003, the 14th largest percentage gain nationally.

Australia was Minnesota's 16th largest export market in 2003, ranking just behind Italy and ahead of Malaysia, Taiwan, and the Philippines.

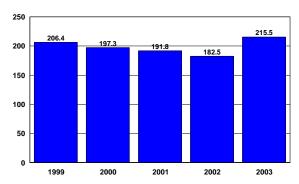
An overwhelming majority—99 percent—of Minnesota's merchandise exports to Australia are manufactured products.

The state's top export category to Australia is computers and electronic products. In 2003, Minnesota's exports of these products to Australia were valued at \$64 million, approximately 30 percent of the state's total exports to this market (including non-manufactures). Within the computers category, computer equipment led in 2003 (\$26 million), followed by navigational, measuring, electromedical, and control instruments (\$18 million) and magnetic and optical media (\$13 million).

Minnesota's other leading exports to Australia in 2003 included machinery manufactures

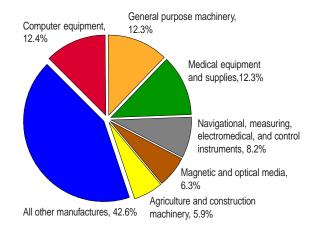
## Minnesota's Exports to Australia Were 4 Percent Higher in 2003 Than in 1999

Merchandise Exports to Australia, \$ Millions



## Minnesota Exports a Wide Range of Manufactured Products to Australia

\$213 Million in Manufactured Goods Exports, 2003



Note: Manufactures are a subcategory of total merchandise exports, which also include mining commodities and unprocessed agricultural products.

Source: Origin of Movement Series, Bureau of the Census, U.S. Department of Commerce. The Origin of Movement (OM) series allocates exports to states based on transportation origin, i.e., the state from which goods begin their journey to the port (or other point of exit) from the United States. The transportation origin of exports is not always the same as the location where the goods were produced. Thus, conclusions about "export production" in a state should not be made solely on the basis of the Origin of Movement state export figures.

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(\$51 million, of which \$26 million consisted of general purpose machinery), miscellaneous manufactures (\$29 million, of which \$26 million were medical equipment and supplies), transportation equipment (\$22 million, of which motor vehicles were \$8 million), and fabricated metal products (\$14 million).



The growth in Minnesota's exports to Australia from 1999 to 2003 was due to increases in shipments of miscellaneous manufactures (exports up \$12 million), transportation equipment (up \$11 million), and fabricated metal products (up \$7 million).

Over the 2002–2003 period, Australia was Minnesota's 13th fastest-growing market among the state's top 30 export destinations. Measured in terms of 2002–2003 dollar gains in exports, Australia ranked higher: ninth place.

## Australia Was Minnesota's 16th Largest Market for Merchandise Exports in 2003 Value of Minnesota's Merchandise Exports to Its 30 Largest Markets

