## Pennsylvania Exports to Australia

Pennsylvania's export shipments of merchandise to Australia in 2003 totaled \$430 million, the sixth largest figure among the 50 states.

Exports to Australia accounted for 2.6 percent of the state total in 2003, the sixth largest share of all the states.

Australia was Pennsylvania's eighth largest export market in 2003, ranking just behind the Netherlands and ahead of France.

Pennsylvania's exports to Australia grew by \$167 million from 1999 to 2003, the third biggest dollar gain nationally. In percentage terms, Pennsylvania's exports to Australia grew 64 percent over that period, which was the tenth largest percentage gain among the states.

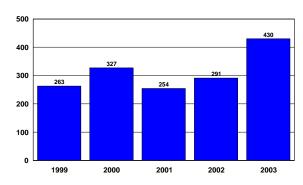
Pennsylvania's exports to Australia have grown much faster than the state's exports to the world as a whole, which in 2003 were 1 percent above the 1999 level. Likewise, Pennsylvania's exports to Australia have risen more rapidly than total U.S. merchandise exports to that market (up 11 percent during 1999–2003).

Further, over the 1999–2003 period Australia was Pennsylvania's fifth fastest growing market among the state's top 30 export destinations. Australia ranked even higher—second place—in terms of growth in the dollar value of exports. Only China outranked Australia on this measure.

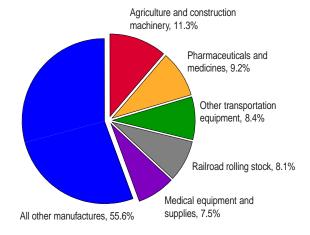


## Pennsylvania's Exports to Australia Were 64 Percent Higher in 2003 Than in 1999

Merchandise Exports to Australia, \$ Millions



## Pennsylvania Exported \$427 Million in Manufactured Goods to Australia in 2003



Note: Manufactures are a subcategory of total merchandise exports, which also include mining commodities and unprocessed agricultural products.

Source: Origin of Movement Series, Bureau of the Census, U.S. Department of Commerce. The Origin of Movement (OM) series allocates exports to states based on transportation origin, i.e., the state from which goods begin their journey to the port (or other point of exit) from the United States. The transportation origin of exports is not always the same as the location where the goods were produced. Thus, conclusions about "export production" in a state should not be made solely on the basis of the Origin of Movement state export figures.

Prepared by the Office of Trade & Economic Analysis, Trade Development, International Trade Administration, U.S. Department of Commerce.

The overwhelming majority—99 percent—of Pennsylvania's exports to Australia consists of a diverse range of manufactured products.

The state's top export category to Australia is machinery manufactures. In 2003, Pennsylvania exported machinery manufactures to Australia valued at \$89 million—approximately 21 percent of the state's total exports to this market (including non-manufactures). Within the machinery category, agriculture and construction machinery led in 2003, recording shipments of \$48 million, followed by general purpose machinery (\$30 million).

Pennsylvania's other leading exports to Australia in 2003 included transportation equipment (\$80 million, of which \$35 million consisted of railroad rolling stock and \$36 million of other transportation equipment), computers and electronic products (\$78 million, of which \$29 million consisted of navigational, measuring, electromedical, and control instruments), chemical manufactures (\$65 million, of which \$39 million was pharmaceuticals and medicines), and miscellaneous manufactures (\$36 million, of which \$32 million was medical equipment and supplies).

The growth in Pennsylvania's exports to Australia from 1999 to 2003 was due mainly to a rebound in the sectors highlighted above. Shipments of computers and electronic products rose \$38 million, followed by chemical manufactures (exports up \$35 million), machinery manufactures (up \$32 million), miscellaneous manufactures (up \$23 million), and transportation equipment (up \$12 million).

Australia Was Pennsylvania's Eighth Largest Market for Merchandise Exports in 2003

Value of Pennsylvania's Merchandise Exports to Its 30 Largest Markets

