

Building North American Competitiveness

TRADE WORKS



WE MAKE THINGS TOGETHER



WE DO BUSINESS TOGETHER



February 2015. This story of North American integration is based on publicly available information. Unless otherwise mentioned, all trade figures are in U.S. dollars.

Boeing

Helping North America out-compete the world



Boeing, the world's leading aerospace company and aircraft manufacturer, employs 140,000 people in the U.S. and another 1,900 in Canada. With annual revenues nearing \$100 billion, Boeing highlights the benefits of an integrated North American supply chain.

North American integration has enabled Boeing to expand its operations and take advantage of research and production talent across the continent. Production of the 787 Dreamliner illustrates the benefits of an integrated cross-border supply chain. While Boeing's Winnipeg, Manitoba operations are responsible for work on the Dreamliner's vertical tail assembly, movable trailing edges, wing-to-body fairing, and interiors, Boeing Canada works with the company's fabrication plants in Washington State and Australia to ensure the completion of these component parts.

Boeing also sources many of the 787's parts from suppliers in Chihuahua, Mexico. Goodrich, a manufacturing company based in Charlotte, North Carolina, produces the Dreamliner's engine cowlings — which cover the aircraft's engines — at its plant in Chihuahua. These parts are then shipped north for further assembly in the U.S. and Canada. Additionally, Washington-based Esterline supplies the flight deck control panels for the 787. Esterline's systems integrated cockpit is produced in Canada at Esterline Avionics Systems, which features CMC Electronics. CMC Electronics, a subsidiary of Esterline, has its headquarters in Québec and is one of Canada's foremost exporters of advanced electronic systems.

The cooperation between these North American companies is key to the Dreamliner's development, production and sales of more than 1,000 international orders to date.

Canada is an important market for Boeing — Air Canada has 52 Boeing aircraft in its fleet and has ordered 37 of Boeing's 787 Dreamliner, while Calgary-based WestJet Airlines has committed to purchase 92 Boeing 737s through the year 2027.

BOEING MEANS JOBS

Boeing employs 142,000 people across North America

