## **Building North American Competitiveness**

### **TRADE WORKS**



**27%** of the world's GDP

with only 7% of the world's population

#### **WE MAKE THINGS TOGETHER**

On average, Canadian goods sold to the U.S. contain



25% U.S. content

#### **WE DO BUSINESS TOGETHER**

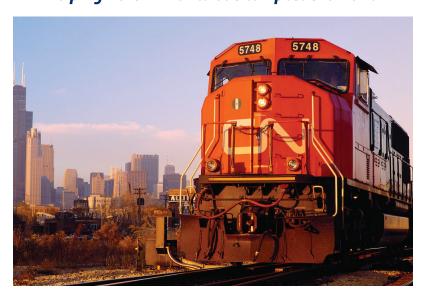
**\$309 billion** in the U.S.



Total foreign investment among Canada, the U.S. & Mexico is

\$662 billion

# CN Helping North America out-compete the world



Headquartered in Montréal, Québec, CN operates Canada's largest rail network and the only transcontinental network in North America. CN serves all major Canadian markets and over 75% of the U.S. population with some 20,600 route-miles of track offering rail connections to the Pacific, Atlantic, and Gulf coasts. CN employs 23,000 people across North America. CN reported annual revenue growth over the past five years, topping \$10 billion.

CN supports trade between Canada and the United States, by providing the transportation services that facilitate the shipment of over \$250 billion worth of goods. CN's 1998 purchase of the Illinois Central Railroad

connected their east-west Canadian line with IC's Chicago-New Orleans line and means that Canadian natural resources are more easily shipped into the U.S. for processing and manufacturing. CN also offers 80 warehousing and distribution facilities which makes cross-country and international shipping easier.

CN contributes to the North American integrated economy through the company's supply chain services, which include warehousing and distribution;

## **CN MEANS JOBS**

CN employs over 23,000 people across North America

logistics parks, and the CN Aquatrain to Alaska. CNs' CargoFlo program ships products long distances before transferring them to short haul trucks for transportation to their final destinations within North America. CN's logistics parks in Chicago, Illinois and Memphis, Tennessee allow shippers to interchange shipments so that they can reach all coasts of the United States. CN's rail-marine barge service provides a link between Alaska and the rest of North America.

