

Building North American Competitiveness

TRADE WORKS



27% of the world's GDP
with only **7%** of the world's population

WE MAKE THINGS TOGETHER

On average, Canadian goods sold to the U.S. contain **25% U.S. content**



WE DO BUSINESS TOGETHER

Canadian companies have invested **\$309 billion** in the U.S.

Total foreign investment among Canada, the U.S. & Mexico is **\$662 billion**



February 2015. This story of North American integration is based on publicly available information. Unless otherwise mentioned, all trade figures are in U.S. dollars.

Linamar

Helping North America out-compete the world



Linamar is a Canadian company that manufactures precision metallic components and driveline systems for passenger and commercial vehicles, and Skyjack industrial equipment. Its North American operations include seven facilities in the U.S., 29 facilities in Canada, and four locations in Mexico. Linamar employs 19,000 skilled workers at its 45 manufacturing plants around the world and reports annual sales in excess of \$3.5 billion.

North America is home to the majority of Linamar's engineering and manufacturing operations. Linamar acquired Skyjack, a manufacturer of aerial work platforms, in 2002 and McLaren Performance Technologies in 2003.

Linamar has maintained the plant in Livonia, Michigan where McLaren Performance shares the design, development, testing and R&D of performance vehicle engines with Guelph, Ontario's Frank Hasenfratz Centre of Excellence in Manufacturing. At these facilities, state-of-the-art powertrains and drivelines are tested and made into prototypes. McLaren Performance Technologies is responsible for early generation Indy 500 winners and the McLaren Mustang.

North American integration has helped Linamar produce and export precision components internationally through reduced regulatory and tariff barriers. Additionally, close proximity to the United States allows Linamar to take advantage of the unique talents found in the North American auto sector.

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LINAMAR MEANS JOBS

Linamar employs over 18,000 people worldwide

